



## Case Study

# SAP ERP Implementation For E-commerce Business

## Summary

One of the biggest e-commerce companies was using a custom software to handle its orders. As their business expanded and sales boomed, the client wanted to implement a ERP solution that can handle the increase in capacity of business. Expedite Technology Solutions implemented an ERP solution in-house for the client, migrated all the data from the custom software to the new piece of application and trained all its business function for efficient business operations and to increase the revenue.

### Client Goals

- To meet the increasing demand of business and generate more revenue
- Build coordination between finance, inventory management for optimized business operations

### Technology & Services Leveraged

- Technology Consulting
- SAP Implementation
- Staff Training

## Challenges

The client expanded its e-commerce operations and was facing a boom in its business. Due to the increase in business, there was more data to be stored and processed, which was not within the capacity of the existing software. The client didn't want to face the risk of any interruption to their business as it would mean loss of revenue. Data was fragmented across several functions and hence the client needed an integrated ERP system to develop a unified process.

## Strategy

Through a rigorous selection process, Expedite Technology Solution was chosen as the ERP vendor. Multiple business data buckets were integrated together for a seamless accurate, business operation. The implementation project completed in 30 days resulted seamless coordination between different business functions including inventory management, finance & accounts to generate higher profits in business.

## Results Achieved

- Sales Increased By 32%
- 100% On-time delivery
- Automated Booking & Billing Processes

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